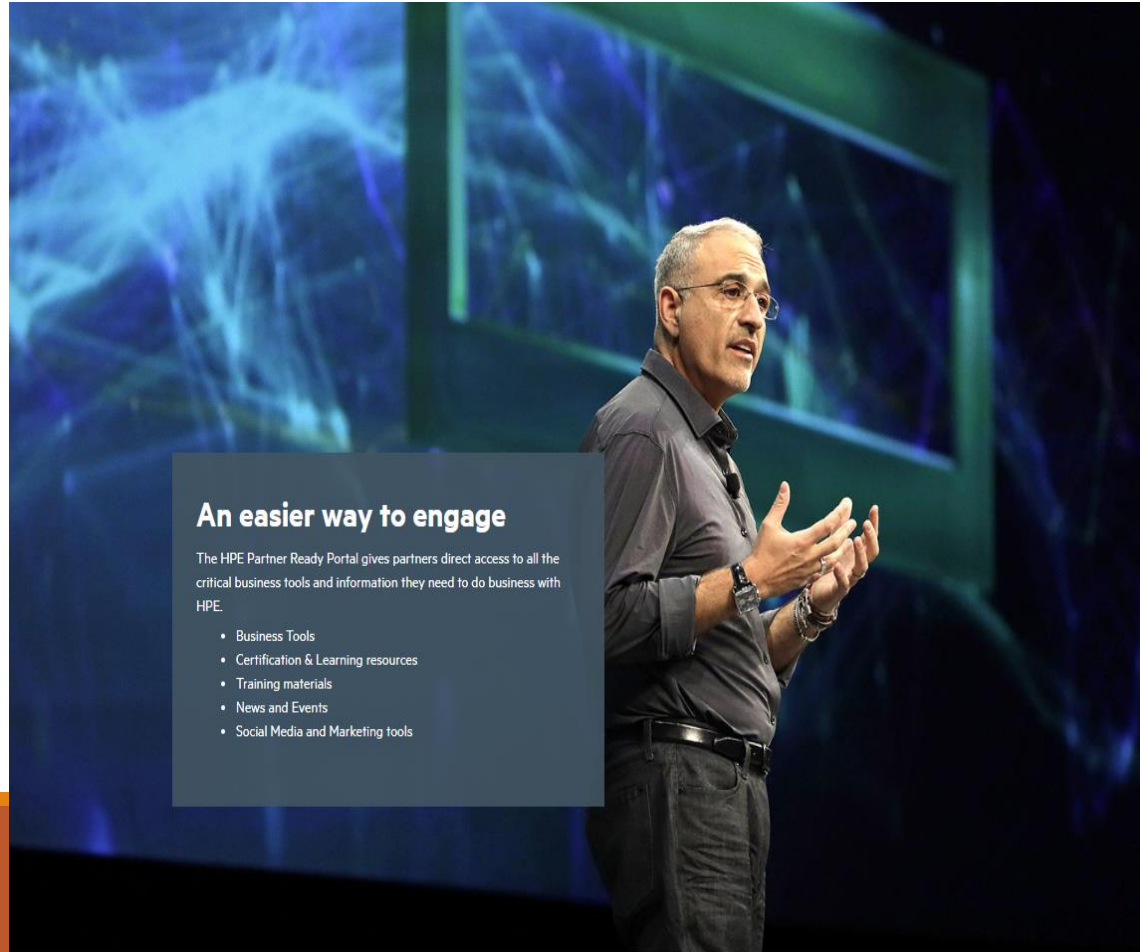


Aruba Deal Registration

<https://partner.hpe.com>

Sign into your account

If you do not have an account,
please reach out to your Channel
Account Manager!



An easier way to engage

The HPE Partner Ready Portal gives partners direct access to all the critical business tools and information they need to do business with HPE.

- Business Tools
- Certification & Learning resources
- Training materials
- News and Events
- Social Media and Marketing tools

 Hewlett Packard
Enterprise

HPE Partner Ready Portal

Passport sign in

Language	English	▼
Email	demo_aruba@pproap.com	
Password	••••••••	

Save sign in [Forgot user ID?](#) [Forgot Password?](#)

Sign in

Register

 Get Support

Find the Deal Registration tool

- Select the wrench in the side pane
- Search for Aruba Deal Registration
- Hit the Pin icon for home page access
- Select “View Tool”

The screenshot displays the Aruba Tools catalog interface. On the left is a vertical navigation pane with icons for Home, Tools, and various tool categories. The wrench icon is highlighted in yellow. The main content area shows a search bar with 'Aruba Deal Registration' entered. Below the search bar is a list of tool categories: Aruba, Certification & learning, Delivery, Market & sell, Orders & claims, Pre-sales & configuration, Products & pricing, Programs & benefits, Services & support, and Pinned tools. The right side of the interface features a banner image of people working at computers, a 'Displaying: 10' dropdown, and a list of tool cards. The 'Aruba Deal Registration' card is highlighted in yellow and has a green pin icon. Each card includes a title, a brief description, and a 'View tool' button.

Home / Tools / Tools

Tools catalog

Aruba Deal Registration

All tools

- Aruba
- Certification & learning
- Delivery
- Market & sell
- Orders & claims
- Pre-sales & configuration
- Products & pricing
- Programs & benefits
- Services & support
- Pinned tools

Displaying: 10

Airheads Community
Visit the site to connect, engage, and learn. [View tool](#)

SERVICES & SUPPORT . ARUBA

Aruba Deal Registration
Register a deal with HPE for potential benefits to help win deals, get deal protection, or both. [View tool](#)

PRE-SALES & CONFIGURATION . ARUBA

Aruba Innovation Zone
Visit this site to submit ideas on how to enhance Aruba products. [View tool](#)

SERVICES & SUPPORT . ARUBA

Select New Opportunity

- You can reference current or previous deal registrations on this page
- You can request deal registration extensions on current opportunities

Home Leads **Opportunities** Market Development Funds Joint Business Plans Reports

Opportunities Deal Registrations

New Opportunity

Opportunities
My Open Opportunities

9 items • Sorted by HPE Opportunity Id • Filtered by My opportunities - Created Date, Closed, Opportunity Record Type • Updated a few seconds ago

Search this list...

Selecting the Customer

- Enter Customer Name, City, & Zip code
- Search for Customer Name

New Opportunity

Select customer Enter Opportunity details Add Product and continue with Deal Regis...

Choose from recently selected customers in the table below, or use the search fields to find the customer for this opportunity.

Additional search criteria

* Customer Account Country City

Country: NONE

City: []

Zip/Postal Code Tax or External Identifiers

[] []

Search Clear filters

Recently selected customers

Choose one of the recently selected customers below or use the search fields above.

Select cust...	Comp... ▾	ALTE... ▾	Local ... ▾	Street ... ▾	State ▾	City ▾	Zip/po... ▾	Country ▾
Select	3M Compa...			1425 STO...	Wisconsin	MENOMO...	54751-4920	United Stat...
Select	ABC Comm...			1776 N. Pi...	Florida	Plantation	33322	United Stat...
Select	Aruba Net...			6280 Amer...	California	San Jose	95002-2563	United Stat...
Select	CONVERG...			10900 Nes...	Minnesota	Minneapolis	55437-3124	United Stat...
Select	Idaho Falls ...			690 John A...	Idaho	Idaho Falls	83401-4073	United Stat...

Showing 1 of 2 pages. ← →

Cancel

Scroll to Select

- If your customer does not appear, select “Expand Search” to do a deep dive
- If your customer still does not appear, select “Add Customer”
- Fill out details as needed

Choose from recently selected customers in the table below, or use the search fields to find the customer for this opportunity.

Additional search criteria

* Customer Account

Aruba Networks

Country

NONE ▼

* City

san jose

* Zip/Postal Code

95002

Tax or External Identifiers

For EXPAND SEARCH: Either City Or Postal Code is Mandatory

Search

Clear filters

Customer search results

Click "Expand search" to find additional results.

EXPAND SEARCH

RELOAD RECENT CUSTOMERS

Add Customer

Select cust... | Compa... ▼ | ALTER... ▼ | Local ... ▼ | Street ... ▼ | State ▼ | City ▼ | Zip/po... ▼ | Country ▼

No items to display.

Enter Opportunity Details

- Enter in your opportunity name – e.g. ABC Wireless & Switching
- Enter projected close date
- Specify if you are the sales representative
- Enter description of the opportunity with as much detail as you can
- Leave partner deal reference number blank
- Enter Customer information (email domain must match company name)
- **Select check box to continue Deal Registration**

New Opportunity

✓ Enter Opportunity details Add Product and continue with Deal Regist...

* Opportunity name	Customer site ⓘ ABC Communications Corporation	Currency USD - U.S. Dollar ▼
* Close date ⓘ 📅	Customer account ABC Communications Corporation	Number of users ⓘ Number of users ▼

Opportunity description ⓘ

Customer contact info can be used on deal registrations and quotes related to this opportunity. ⓘ

* Contact first name ⓘ	* Contact last name ⓘ	* Contact email address ⓘ
* Contact telephone	Contact role ⓘ Select Role ▼	

Add Product and continue with Deal Registration

Next

Cancel

Add Product & Select Distributor

- Enter Budget – No symbols or dollar signs, must be over 4k MSRP
- Select Business Group as HPE Aruba Networking
- Click to add specific product families – e.g., Campus Switching, WLAN – Based on Opportunity
- Select your Distributor (TD Synnex, Ingram Micro, D&H, ScanSource, or Arrow)
- Hit Register Deal to Submit!

New Opportunity

✓

✓

Add Product and continue with Deal Regist...

Products and Solutions

A customer budget and a minimum of one product/solution is required for deal registration.

Budgets and Users

* Customer budget amount	* Are you the sales contact for this deal?
<input type="text"/>	<input type="text" value="Yes"/>
* Business Group	* Available Product Groups
<input type="text" value="Select Product"/>	<p>Please select any product group to select products</p>

Distributor

Thank you

ARUBA WILL HAVE A RESPONSE WITHIN 24-48 HOURS OF YOUR
SUBMISSION