

# CloudHive: Micro-Segmentation Solution for the Cloud



### **Reshape.Security** Embrace Cyber Resilience



### Security Challenges in the Cloud

### Hillstone CloudHive Value Proposition

Hillstone CloudHive Portfolio

**Deployment Scenarios & Winning Cases** 

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See. Understand. Act.

Agenda



# Security Challenges in the Cloud

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### Security is the Primary Concern in the Cloud



"Security and Privacy are the top reasons for NOT using the Public Cloud"

Gartner

"Security is an important criteria to be considered when it comes to Hybrid Clouds."

83%



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### **Traditional Perimeter Security Fails**





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# **The Challenges of Cloud Security**

- Virtualization technology amplifies the traditional security domain
- Virtualization technology leads to lack of clear boundaries
- Invisible within the cloud
- Unclear division of security responsibilities
- Huge maintenance workload



Note: A server in the public cloud can even be sold up to 100 virtual machines!





**Complete Protection for the Cloud** 

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# Hillstone CloudHive Value Proposition: Micro-Segmentation Solution

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# What is Hillstone CloudHive?





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### How Does Hillstone's CloudHive Work?



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### What Happens if a VM Moves?



Unified Policy configuration keeps security services consistent Dynamic session synchronization ensures non-business interruption Automatic protection for moving VMs without administrative intervention

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### **Hillstone CloudHive Value Proposition**



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## **High Available Distributed Architecture**



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### **CloudHive Architecture**



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vSOM, virtual Security Orchestration Module Integrates with third-party CMP, manages service lifecycle



vSCM, virtual Security Control Module Centralized management and configuration for all vSSMs



vSSM, virtual Security Service Module Traffic monitor and security service enablement



vDSM, virtual Data Service Module High speed log forwarding

## **Designed for the Virtual Environment**





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### **Fully Distributed**

#### Distributed

- Distributed deployment
- Centralized
   management

#### VM level

- vSSM on each server
- Monitor traffic between
   VMs

#### Scalability

- Scale up or down
- Ease of deployment

#### Synchronization

- Session
  - Policy

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### **Non-Disruptive**





Non-Disruptive	Virtualization Support	Monitor and Protect	Complete Security
<ul> <li>L2/L3 deployment</li> <li>TAP or inline</li></ul>	<ul> <li>Standard API</li> <li>Support major</li></ul>	<ul> <li>VM traffic monitor</li> <li>Threat detection and prevention</li> </ul>	• APP, AD, IPS, AV, URL
transparent mode	virtualization platforms		Filtering

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### **Change Recognition in Cloud Assets**



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### **Separation of Data and Management Network**





### **Independent Communication Channel**

- Separation of data and management/control communication channels
- Private proxy instead of IP for management

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## **Highly Available Distributed Architecture**





Distributed Processing & Non-Distributed Architecture

Distributed Processing & Fully-Distributed Architecture



- vSOM "VM shutdown" does not affect CloudHive service
- Separation of management, control and service plane ensures service stability
- vSCM are deployed in pairs (Active/Passive) to provide high availability
- Single vSSM "VM down" does not affect the system; the user VM traffic can bypass the vSSM
- vSCM can reboot and restart security service automatically after "VM down"
- vMotion support: security policy and flow sessions automatically synchronize across multiple service modules
- Support In Service Software Upgrade (ISSU)

### **Deep Visibility**





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### **Visibility of Virtual Assets**



### **Cloud Monitoring Statistic**

#### **Components Running Status Monitoring**



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### **Virtual Network Resource Topology**





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# **Display of Complex Internal Communications**



- **Line** stand for flow interaction
- Arrow stand for communication direction
- Red Line stand for
   network threat

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### **Application Visibility – Network View**



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### **Application Visibility – Virtual Machine View**



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### **Application View**



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### **Network Threat Visibility**





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### **Network Threat Statistic**

### **Threat Distribution**





### Threat Details

Detection	n Period	Last 30 Days	∞ Туре	DoS	Filter				XR
	Name				Туре	Severity	Source	Destination	Detected at
1	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.12	70.70.70.4	2022/08/11 15:42:01
2	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.5	70.70.70.12	2022/08/11 15:42:01
3	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.5	70.70.70.4	2022/08/11 15:42:01
4	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.4	70.70.70.5	2022/08/11 15:42:01
5	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.4	70.70.70.5	2022/08/11 15:42:00
6	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.4	70.70.70.11	2022/08/11 15:42:00
7	udp-floo	d			DoS - DDoS Flood	Medium	70.70.70.5	70.70.70.4	2022/08/11 15:42:00
8	syn-prox	(y			DoS - DDoS Flood	Medium	100.1.1.1	100.1.1.11	2022/08/11 15:41:40
9	syn-flood	d			DoS - DDoS Flood	Medium	100.1.1.1	100.1.1.11	2022/08/11 15:41:20
10	syn-prox	ky			DoS - DDoS Flood	Medium	100.1.1.1	100.1.1.11	2022/08/11 15:41:10

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### **Network Traffic Statistic**





Top 10 VMs by Traffic

Top 10 VMs by Concurrent Sessions

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### **Network Traffic Tracking**



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### **Visibility - Accurate Depiction of Threat**



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# **Service Performance Monitor (SPM) - Overview**



Displays the performance data of virtual machines, services, and networks in the service group synchronized from the group management function.

view monitoring data during the past hour/day/week/month	Clast 60 Minutes   Last 24 Hours         Last 70 Page         Last 30 Days           0801         6901 1250         6902         6902           Search         Service Group Name         *	Select a time range 30 0983 0983 12:00 0994 0994 12:00 0995 Q	0945 12:00 0905 0906 12:00 0907 0907 12 Importance Service Score	Green column: virtual machine / service / network is normal
The time interval can be 1 minute / 1 hour / 4 hours /	cywu_vSCM Service Score 100 Importance	Defaultgroup           Wew D         Service Score 100 Importance	Discovered virtual machine Service Score 100 Importance	Red column: The performance of a certain business exceeds the set threshold within that time range.
12 hours according to the	0/0 0/0 0/0 VM Service Netwo	0/25 0/0 0/0 VM Service Network	0/3 0/0 0/0 VM Service Network	l'ango.
	0502 0504 2022/09/07 12:00-2022/	907 15:00 09:02 09:04 09:06	0942 0944 0946	
	SPM_Demo	test	VCLS	
	Service Score 61 Importance	View D Service Score 100 Importance III 22 Edit Rivew D	Service Score 100 Importance	Note: Upon modifying the
	1/6 0/14 2/2 VM Service Netwo	0/3 0/0 0/0 VM Service Network	0/2 0/0 0/0 VM Service Network	monitoring threshold, the alarm information in the historical data will not be updated.

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### **Service Performance Monitor (SPM) - Details**



Display services and their internal and external connections in a topology view.



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### **Screen Casting**



#### Users can intuitively understand the overall situation of the entire cloud environment from this interface.



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### **Comprehensive Threat Report**

The report can generate necessary information for users to perform data retention, reporting, and other tasks on network data, and can provide important support for compliance audits.

2. Traffic Status Assessment

2.1.1. Overview of Application Risk

1 Risk Level 1 (None)

2 Risk Level 2 (Low)

3 Risk Level 3 (Mediur 4 Risk Level 4 (High)

1 Risk Level 1 (None) 2 Risk Level 2 (Low)

3 Risk Level 3 (Medium

4 Risk Level 4 (High)

5 Risk Level 5 (Extremely High)

by 5 risk levels

5 Risk Level 5 ( Extremely High

which may bring security risk to the cloud platform.

**Traffic Assessment Report** 

Assessment of Traffic status - Analyze the ranking of traffic data in both applications and virtual machines in two directions, inside the cloud and from the inside cloud to the outside cloud. Focus on the statistics of applications

The statistics of number of applications inside the cloud is as follows, which are classified by 5 risk leve

The statistics of number of applications from the inside cloud to the outside cloud is as follows, which are classified

### Cloud Network Security Assessment Report

1. Security Status Assessment of Cloud Network

Assessment of the security status of cloud network: Analyze the coverage of CloudHive's security protection.

#### 1. Overview of Network Isolation Status

The overview of network isolation status displays the protection scope of CloudHive.

1.1.1. Statistics of CloudHive's Protection Scope

The total number of virtual machines protected by CloudHive : 4, accounting for : 9.3%. The coverage rate of CloudHive (micro-isolation) security service in the host : 2, accounting for 20%.

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#### **Cloud Security Risk Assessment Report**

#### 3. Assessment of Security Risk inside the Cloud

Security risk assessment inside the cloud: Focus on the statistical assessment about the threat data in two directions, inside the cloud and from the inside cloud to the outside cloud,

1.1. Overview of Threat Event inside the Cloud

#### 3.1.1. Statistics of Threat Trend

Threat trend inside the cloud :



#### Threat trend from the inside cloud to the outside cloud


### **Comprehensive Threat Report**



#### 2. Traffic Status Assessment

by 5 risk levels:

1 Risk Level 1 (None)

2 Risk Level 2 (Low)

Risk Level 3 (Medium)
 Risk Level 4 (High)
 Risk Level 5 (Extremely High)

Assessment of Traffic status : Analyze the ranking of traffic data in both applications and virtual machines in two directions, inside the cloud and from the inside cloud to the outside cloud. Focus on the statistics of applications which may bring security risk to the cloud platform.

### 2.1. Statistics of Application Traffic Application risk level overview

	Risk Level	
1	Risk Level 1 (None)	0
2	Risk Level 2 (Low)	2
3	Risk Level 3 (Medium)	0
4	Risk Level 4 (High)	0
5	Risk Level S ( Extremely High)	0

The statistics of number of applications from the inside cloud to the outside cloud is as follows, which are classified

### High risk traffic statistics



#### Details of the high-risk application traffic from the inside cloud to the outside cloud :

1	HTTPS	1	61.76MB	1.74MB	60.01MB
2	нттр	1	6.86MB	578.69KB	6.29MB
3	Skype	1	67.65KB	9.07KB	58.57KB
4	TLS1	1	792.00B	792.008	0.008

### **Cloud threat trends**

sourity risk asse side the cloud a	ssment inside the and from the insid	cloud: Focus o e cloud to the i	n the statistical assi outside cloud,	essment abou	t the threat data in	two directio
		dundaka akan d				
1.1. Statistics	of Threat Trend					
reat trend insid	de the cloud :					
		Threat 1	frend inside the	Cloud		
20 * 10 *						1
ta- t2- mili						
-						
2	10					

Threat trend from the inside cloud to the outside cloud :

Threat Trend from the Inside Cloud to the outside Cloud

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## **Threat/Session Log Output at a High Speed**





## **High Productivity**





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# Productivity: Automation, Compatibility and Scalability On-demand monitoring Multiplatform



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lctn

SU

## **Support for Multiple Virtualized Platform**



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## **Efficient Processing**



**Concurrent transactions** 



(5)

Provide 5 threads, parallel processing No waiting, continuous operation



Faster, 3x more efficient

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Support wildcard matching virtual machine names security policy control, achieving rapid batch control

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## **Increase Policy for Same Type of VMs**



- Separate security domains for each type of VMs
- Deploy appropriate security policies for each type VM security domain

APP

Daily 1

DB

- The same type of newly-added virtual machine is automatically put into the corresponding security domain
- Deploy similar security policies for the same type of newly-added virtual machines
- Reduced virtual machine, automatic adjustment of security domain



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Web

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Con	orate the Following Address book			
	Name	Туре	Member	Status
•	policy_assistant_src_addr1	Source Vi	SPM_Demo_DB	
	policy_assistant_src_addr2	Source Vi	SPM_Demo_User	
	policy_assistant_src_addr3	Source Vi	SPM_Demo_nginx2	
	policy_assistant_src_addr4	Source Vi	SPM_Demo_nginx	

Step4: Generate Address Book

1 1 1 1		(1 00) 61			
Gen	erate the Following Service Book				
-	Service	Protocol	Destinati	Source Port	Status
~	dsfwsf_udp_123	UDP	123	0	
~	dsfwsf_udp_53	UDP	53	0	
~	dsfwsf_tcp_52378	TCP	52378	0	
	dsfwsf_tcp_52234	TCP	52234	0	

Step5: Generate Service Book

Step6: Generate & Enable/Disable Policy

₽ 119.28.206.193/32

₩ 144.76.76.107/32

₽ 178.215.228.24/32

品 202.112.31.197/32

SPM\_Demo\_DB

SPM Demo User

SPM\_Demo\_User

SPM\_Demo\_nginx2

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UDP 123

UDP 123

UDP 123

UDP 123

8

8

8

8

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## **Policy Hit and Redundancy Check**



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## **Policy Aggregation**



-										
Security Pol	licy	~	Policy / Security P	olicy / Policy						
Policy			Aggregate Po	licy Configuration	1					
Policy Group	p			,						
Policy Optimization		Name *	Agg1				(1 - 95) chars			
ARP Defense	e	>	Position	Тор			~			
ARP Delense			Description	aggregate	d id 10&11.			(0 - 255) chars		
				There are tw 1. Select a p 2. Create or	o methods of a olicy rule, click edit a policy rul	dding an aggrega Add to Aggregate e, and on the Opt	te policy member Policy, and then s ons tab, select th	: select the aggrega le aggregate policy	te policy	
			a succession of the second	1.00 00 1						
			OK	Cancel						
Istone	CloudHive-v	всм		Dashboard	iCenter	Monitor	Policy	Object	Network	System
Security Pol	licy	~	Policy / Security P	olicy / Policy						
Policy Policy Group		Aggregate Policy Configuration								
		Aggregate		ney comgarator						
Policy Optim	nization		Name *	Agg1				(1 - 95) chars		
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ARP Defense >			Description ac		aggregated id 10&11.		(0 - 255) chars			
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2	Zone	Audi	855		Usei		Zone	Address		
12	✓ Agg1(Me	embers: 2	2):aggregated id 10	0&11.						
10	🔘 Any	B P.	A_src_test_addr1				🔘 Any	<mark>器 10.</mark> 90.1	2.74/32	Spolicy_assis
11	O Anv	ΠR	A src test addr2				O Anv	品 10.90.1	2.74/32	Spolicy assis
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- Aggregate a set of policies that with similar attributes or functions, to meet the specific needs
- Improve O&M efficiency of policies

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### **Customized Services**

Communication Traffic: TCP: 8888 TCP: 4321 TCP: 33389, .....

What is this application/service?



Customized Server Name

- ① TCP: 8888 → Front Web server
- (2) TCP: 4321  $\rightarrow$  FTP serer
- ③ TCP: 33389 → The fortress

machine remote desktop



### Dashboard



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### **Packet Capture in the Cloud**



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## 

### Steps:

- ① Configure capture policy
- ② Distribute to all vSSM modules
- ③ Deliver captured data

### Benefit:

Help the administrator locate any gaps in the cloud, regardless of:

- Data source
- Destination
- Simultaneous and multiple capture points

## **Guarantee Business Continuity**







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## **HA of Distributed Architecture**



- Redundancy protection: main control module HA, real-time synchronization
- Support migration: HA based on universal mature virtualization migration technology (vSOM and vSCM only)
- Bypass function: vSSM module failure leads to unlock
   protection
- Self-recovery capability: system automatically rebuilt after the vSSM module lost
- Security Service Following: automated Session and Policy Following in Virtual Machine Migration



## **Micro-Segmentation**





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## **Common Micro-Segmentation Solutions**



## **CloudHive Micro-Segmentation**





Provide L2-L7 security service for VMs



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### Logical CloudHive **Segmentation Department B** Department Department A Segment applications between different departments using longitudinal logic, without physical/logical network changes Website Application A **Department A/B/C Precise Control** Application B Database Front web **Outsourcer A Outsourcer B Outsourcer C** Manage and control network access

### **CloudHive Micro-Segmentation**

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### **Security Protection Features**



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## **Multiple Dimension Security Control**



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## **Attack Defense**



### **Distributed Processing Guarantees High Efficiency**

#### Risk :

- · Internal sniffing after VM is compromised
- Critical asset is not protected
- Abuse of cloud computing resources

#### Influence:

- Provide feasible channels for authority control and data breach
- Using cloud resources, generate external attack
- Quality of cloud services are impacted

#### Solution

- Limit high frequency visits of internal virtual machines
- Mitigate depth damage caused from **proximal attack**

#### Highlights:

- Abnormal protocol attack defense
- Anti-DoS/DDoS, including SYN Flood, DNS Query Flood defense
- Port scan detect and defense



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## ARP Attack Protection - Escort the Underlying Network of the Cloud Platform

### **Risks and problems:**

- Internal virtual machine is infected by malware
- The internal virtual machine was breached to steal or tamper with sensitive data

### Impacts:

- Tamper with switch MAC table to make it unable to forward data
- Perimeter equipment can only protect itself
- Network management loss

#### Solutions:

- Virtual machine as control unit
- Restrict outgoing ARP information that does not match the characteristics of the virtual machine itself
- Improve the basic reliability of the cloud platform
   network

### IP/IC/IQ card, tell me all the passwords



Basic

Defense

is Never

out of

Date

## **Firewall**

### **Tailored Cloud Security Protection**

### **Risk:**

- Lack internal segmentation
- · Single access point problem easy to spread globally
- Does not meet classified data protection policies (China)

### Influence:

- Springboard access lead to limits in traditional security protection
- Flood attack is easy to spread internally, decreasing the quality and security of network and application

### Solution:

- Low threshold With unique drainage technology, achieve network drainage without additional plugins
- No network changes necessary deployed on the second layer,
- Multidimensional based on traditional protection, provide virtual machine and port group dimensions of access control for **the cloud environment**
- Versatile suitable for server virtualization scenarios, also applies to VDI desktop virtualization scenarios

### Highlights:

- Access control based on L2-L7, VM and port group, AD account, time table, domain name, geo-location and IP
- Application Layer Gateway (ALG)
- Session limit
- Various protocols support
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## **Intrusion Prevention**

### Powerful and Trustworthy Abnormal Behavior Detection

### **Risk:**

- Network layer attack: vulnerability scan, buffer overflows, and network worm
- Application layer attack/spread: Trojan, SQL injection, XSS attack, CC attack

### Influence:

- Abnormal access between VM
- Indirectly influencing network quality of service

### Solution:

- Recognize, locate and visualize VM with abnormal behavior, reduce possibility of compromising internal VM
- Interception/blocking the spread of the abnormal behavior, mitigate internal risk spread after the virtual machine is compromised

### **Highlights:**

- Distributed detection mechanism, avoid access bottlenecks
- **12,000+** abnormal behavior signature base
- NSS Labs recommended
- Forensics
- Whitelist

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## **Anti-Virus**

### Necessary feature for business assurance

#### **Risk:**

• Application layer threats: Worm, Trojan, malware, etc.

#### Influence:

- Direct/indirect influence of network quality of service
- Compromised confidential data
- Damage to network assets

#### Solution:

- Detect: Recognize, locate and visualize threats, reduce possibility of compromising internal VMs
- Control: Intercept virus transmission in network layer
- Assistant: Assist the host antivirus software solution to prevent the spread of the virus to the network

#### **Highlights:**

- Distributed detection mechanism, high performance, low latency
- · Virus detection on various file transmission protocols
- Virus detection on various file types
- Support for compressed file virus scanning
- 3.2 million virus signature library
- Forensics

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# Hillstone CloudHive Value Proposition: Joint Solution with NSX

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## What is NSX?





## **NSX Partner Ecosystem**



### VMware Network Extensibility (NetX) for vSphere

NetX APIs are used to build networking and security services over VMware infrastructure. NetX APIs allows partners to integrate their existing or new solutions inside the VMware work flow management and tap valuable information inside vSphere to provide services. Currently, solutions supported by these APIs include load-balancing (LB), WAN Optimization and intrusion detection and prevention (IDS/IPS) service integration.



CloudHive Uses the NetX Interface to Provide NGFW

### VMware Endpoint security (EPSec) for vSphere

EPSec APIs are used to deliver endpoint security solutions in a more efficient manner that does not require the management of resource-intensive agents inside the guest VM. The VMware EPSec APIs allows partners to eliminate the requirement for these agents and instead consolidate security intelligence into a single Security Virtual Appliance (SVA) per ESXi host. Currently, solutions supported by these APIs include anti-virus (AV), and file integrity monitoring (FIM).

## System Architecture Process



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## **NSX(SDN)** and CloudHive Integration Solution



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## NSX DFW Protects the Internal Network Separately





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## **CloudHive+DFW Intranet Protection**



### http://192.168.1.1/showdetail.asp?id=49 and 1=1



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## **How VMware NSX Redirects Traffic**





- ① VM sends the packet
- ② Distributed FW module checks the policy; if permitted, the traffic goes to the redirect module
- ③ Redirection module forwards the traffic
- Redirect the traffic to thirty-party security service
   VM (shared memory copy)
- (5) Thirty-party security service VM checks policy permit or denies it
- 6 If permitted, the traffic will route to redirection module

### NSX's traffic redirection is not network based

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## **CloudHive Architecture and Components**





### **Service Manager**

**vSOM** virtual Security Orchestration Module, as part of Service Manager. Interact with vCenter and NSX Manager

### **Security Service VM**

**vSCM** virtual Service Center Module, serve as central data synchronization point for service VMs. Manage security service VMs for configuration and status monitoring

**vSSM** virtual Security Service Module, service VM, Provide application security services vSCM and vSSM need to connect to the same VDS PG, or be reachable to each other via IP address, for the immediate effect of policies and logs.

### We are unique; not just vFWs + centralized MGT.

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## **Installation and Configuration Process**



- 1. Import SG6000-CloudHive-NSX-vSOM-2.5.1.ova image; start instance and configure management address.
- 2. Visit vSOM management interface via browser first, and then install according to prompts. Then, initiate CloudHive.
- 3. Deploy CloudHive security service for cluster through NSX Manager.
- 4. Visit CloudHive management interface via browser, and check the status of security service.
- 5. Configure security groups in the NSX Manager.
- 6. Configure the distributed firewall policy for security groups in the NSX Manager.
- 7. Configure the corresponding firewall policies for security groups in the CloudHive Web UI.
- 8. Configure the redirect policy for security groups in the NSX Manager.

Traffic redirect policies are configured by NSX.

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### **Relationship Between NSX DFW and CloudHive**



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#### Hillstone CloudHive DC Visibility Capability



Visibility of the traffic applications and threats between VMs and Networks.

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ПС

### **Use Case: A Province Smart City Project**



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# **Hillstone CloudHive Portfolio**

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#### **CloudHive Components**



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### **CloudHive Performance**



• vDSM: Max. performance is 200K PPS, 1 vDSM can support up to 7 vSSMs' log forwarding requirement.

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### **System Resource Requirement**



Module	Description	System Resource	Module #	
vSOM	Virtual Security Orchestration Module	2*vCPU, 6GB Memory, 60GB Hard Disk	1 Standard, HA Supported	
vSCM	Virtual Security Control Module	2*vCPU, 8GB Memory, 17GB Hard Disk	1 Min., 2 Recommended	
vSSM 02 (Standard)		2*vCPU, 6GB Memory, 5GB Hard Disk	200 Max.	
vSSM 04 (Advanced)	Virtual Security Service Module	4*vCPU, 10GB Memory, 5GB Hard Disk	When deployed in Jumbo Frame mode, the memory requirement will be increased by 2G on the original basis.	
vDSM	Virtual Data Service Module	2*vCPU, 6GB Memory, 5GB Hard Disk	Optional, multiple mode supported	

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### **Virtualization Support**



СМР	VMware	FusionCompute
СМР	vCenter 5.5/6.0/6.5/6.7/7.0	6.5.1 or above (only Security mode supported)
Hypervisor	ESXi	KVM
Required Components	vCenter (VSS or VDS or NSX 6.2/6.3/6.4)	VRM
Interactive Mode	vCenter Mgt API	FunsionCompute Mgt API
Restful API	Supported	Supported

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#### **CloudHive SKUs**



Perpetual Mode		Subscription Mode		
CloudH-vSSM-BP-IN	CloudHive vSSM Perpetual License Essential Package (4*CPU perpetual license, vSSM by demand, 1*vSOM, 2*vSCM, without service)	CloudH-vSSM-BS-IN-12	CloudHive subscription license Essential package (4*CPU 1 year subscription license, vSSM by demand, 1*vSOM, 2*vSCM, 1-year software upgrade and maintenance service)	
CloudH-vSSM-EP-IN	CloudHive vSSM Perpetual License Expansion Package (1*CPU perpetual license without service)	CloudH-vSSM-SS-IN-12	CloudHive vSSM expansion package (1*CPU subscription license, 1-year software upgrade and maintenance service)	
CloudH-vSSM04-BP-IN	CloudHive vSSM Perpetual License Essential Package (vSSM04 4*CPU perpetual license, 1*vSOM, 2*vSCM, vDSM, without service)	CloudH-vSSM04-BS-IN- 12	CloudHive subscription license Essential package (vSSM04 4*CPU 1 year subcription license, 1*vSOM, 2*vSCM, vDSM, 1-year software upgrade and maintenance service)	
CloudH-vSSM04-EP-IN	CloudHive vSSM Perpetual License Expansion Package (vSSM04 1*CPU perpetual license without service)	CloudH-vSSM04-SS-IN- 12	CloudHive vSSM expansion package (vSSM04 1*CPU subsription license, 1-year software upgrade and maintenace service)	
SPM-SP-IN	CloudHive service performance monitor license (1*CPU perpetual license)	SPM-SS-IN-12	CloudHive 1-year service performance monitor license (1*CPU subscription license, 1-year software upgrade and maintenace service)	
CloudH-vSSM-SP-IN-12 CloudH-vSSM-SP-IN-24 CloudH-vSSM-SP-IN-36	1*CPU 1-year software upgrade and maintenance service 1*CPU 2-year software upgrade and maintenance service	N/A		
IPS-SP-IN-12	CloudHive vSSM 1-year IPS license with signature upgrade service			
IPS-SP-IN-24	CloudHive vSSM 2-year IPS license with signature upgrade service	IPS-SS-IN-12	CloudHive vSSM 1-year IPS license with signature upgrade service	
IPS-SP-IN-36	CloudHive vSSM 3-year IPS license with signature upgrade service			
AV-SP-IN-12	CloudHive vSSM 1-year AV license with signature upgrade service			
AV-SP-IN-24	CloudHive vSSM 2-year AV license with signature upgrade service	AV-SS-IN-12	CloudHive vSSM 1-year AV license with signature upgrade service	
AV-SP-IN-36	CloudHive vSSM 3-year AV license with signature upgrade service			
URL-SP-IN-12	CloudHive vSSM 1-year URL license with signature upgrade service		CloudHive vSSM 1-year URL license with signature upgrade	
URL-SP-IN-24	CloudHive vSSM 2-year URL license with signature upgrade service	URL-SS-IN-12	service	
URL-SP-IN-36	CloudHive vSSM 3-year URL license with signature upgrade service			

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### How to Buy CloudHive



Example A: 2\*2-CPU Servers requiring vSSM02, 1 year CloudHive Service only

	Basic Package	Service
Perpetual Mode	1*CloudH-vSSM-BP-IN	4*CloudH-vSSM-SP-IN-12
Subscription Mode	1*CloudH-vSSM-BS-IN-12	/

Example B: 5\*2-CPU Servers requiring vSSM02, 1 year CloudHive Service with IPS and AV Subscription

	Basic Package	Extension Package	Service	IPS	AV
Perpetual Mode	1*CloudH-vSSM-BP- IN	6*CloudH-vSSM-EP- IN	10*CloudH-vSSM- SP-IN-12	10*IPS-SP-IN-12	10*AV-SP-IN-12
Subscription Mode	1*CloudH-vSSM-BS- IN-12	6*CloudH-vSSM-SS- IN-12	1	10*IPS-SS-IN- 12	10*AV-SS-IN-12

Note: CloudHive basic Package SKU support 4 CPU by default

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### How to Buy CloudHive



#### Example A: 2\*2-CPU Servers requiring vSSM04, 1 year CloudHive Service only

	Basic Package	Service
Perpetual Mode	1*CloudH-vSSM04-BP-IN	4*CloudH-vSSM-SP-IN-12
Subscription Mode	1*CloudH-vSSM04-BS-IN-12	1

## Example B: 5\*2-CPU Servers requiring vSSM04, 1 year CloudHive Service with IPS and URL Subscription

	Basic Package	Extension Package	Service	IPS	URL
Perpetual Mode	1*CloudH-vSSM04- BP-IN	6*CloudH-vSSM04-EP- IN	10*CloudH- vSSM-SP-IN-12	10*IPS-SP-IN-12	10*URL-SP-IN-12
Subscription Mode	1*CloudH-vSSM04- BS-IN-12	6*CloudH-vSSM04-SS- IN-12	/	10*IPS-SS-IN-12	10*URL-SS-IN-12

Note: CloudHive basic Package SKU support 4 CPU by default

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# Deployment Scenarios & Winning Cases

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#### **20,000+ CPUs Serve Customers**



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# Use Case: Secure the Cloud for a Local Government



#### 86 | See. Understand. Act.

### Reality: All the VMs are in the same L2 network without any segmentation

- Different tenants: Investment, weather bureau; law enforcement etc.
- Different functions: Web,. App, DB, Admin etc.
- Different business priority and security classification.

## Challenges: One point breach can compromise the entire virtual network

- Create VLAN for different users/apps through vCenter need configuration on firewall, switch and router: Time consuming with limited security effect.
- Admin can only scale business within the same L2 network: Zero trust inside the cloud



# Use Case: Secure the Cloud for a Local Government



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#### **CloudHive Solution Benefits:**

#### No interruption with Easy scalability

- No network configuration
- No VM configuration
- · Business continuity

### VM level Segmentation with deep visibility

- Segmentation between each VM
- L2-L7 security service
- VM level threat, application, traffic visualization.

#### Ease of management

• Flexible policy configuration based on business requirement and security features.

#### **Use Cases**



- Use Case 1: Cloud Security
- Use Case 2: Cloud Compliance Audit
- Use Case 3: Value-added Safety with SDN
- Use Case 4: Cloud Value-added Service

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### Large Power Company

**Customer: Network Security Department** 

#### System and Solution :

- VMware based virtualization environment
- 1\*vCenter, 1&DC, 18 &Cluster
- 1\*VDS, communication between different port groups need go through L3 router
- vNetwork Card for each VM, management and business share the same network
- Deployed 1\*CloudHive to protect the online electricity payment system

#### **Customer Value :**

 Protect critical business applications running in the Cloud

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### **National Commercial Bank**

#### **Customer: IT System Department**

#### System & Solution:

- VMware based virtualization environment
- 1\*vCenter, 1\*DC, multiple Cluster
- Dedicated VDS for each Cluster, communication needed between Clusters
- Virtual network card for each VM
- Separation of External business network and storage network
- External business network is protected by VLAN+Firewall
- Storage network is protected by Hillstone CloudHive

#### **Customer Value :**

- Protect storage network as needed.
- Segmented VMs can communicate via the storage network

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### Fortune 500 Telco

**Customer: Network Operation Center** 

#### System & Solution:

- · VMware based virtualization environment
- Run several Telco business applications
- Deployed Hillstone NGFW in perimeter for N-S
  protection
- Deployed 2\*CloudHive under 2\*vCenter in Phase I to secure E-W traffic, monitor and protect key application system

#### **Customer value:**

- Visibility of East-West traffic and threat inside the cloud
- Segment and protect key business applications to ensure business continuity
- · Incident forensics and audit

vCenter V M V M V M V M V M V M 0 CloudHive Cluster-1 **Cluster-X** FW vCenter 0 V M V M CloudHive **Cluster-1** Cluster-X



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#### **Use Cases**



- Use Case 1: Cloud Security
- Use Case 2: Cloud Compliance Audit
- Use Case 3: Value-added Safety with SDN
- Use Case 4: Cloud Value-added Service

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### Cloud Compliance Audit for a Government Agency



#### **Value Proposition:**

Meet compliance and audit requirements, accelerate the process of moving customers' applications to the Cloud

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#### **Use Cases**



- Use Case 1: Cloud Security
- Use Case 2: Cloud Compliance Audit
- Use Case 3: Value-added Safety with SDN
- Use Case 4: Cloud Value-added Service

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### IDC - CC Attack Recognition Control with NSX DFW



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#### **Use Cases**



- Use Case 1: Cloud Security
- Use Case 2: Cloud Compliance Audit
- Use Case 3: Value-added Safety with SDN
- Use Case 4: Cloud Value-added Service

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### Value-Added Service for Cloud Service Providers



#### Local Government E-Government Cloud

- VMware Based Virtualized Cloud, running environment service and system
- 1\*vCenter, 2\*DC, 1\*Cluster for each DC
- Integration with CloudHive
- Operated and Management by Inspur



#### Regional Cloud Computing Center

- VMware Based Virtualized Cloud, running public information service system
- 1\*vCenter, 1\*DC, 3\*Cluster
- Integrated with CloudHive
- Operated by a CSP

#### BEIYANG

#### **Value Proposition**

The integration with CloudHive provides the customer a comprehensive virtualization solution with security services, and enhanced competitive advantage for the CSPs

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Security that Works!





